



\*CDs \*Teachers' Manuals \*Choral Arrangements \*Musicals  
\*Interactive resources \*Musical story books  
\*Professional Development for teachers  
\*Early Childhood Training Courses  
\*Preschool and primary school music programs  
\*Artist In School Programs and workshops for kids  
\*Commissioned Songs \*Concerts and Shows  
\*MusiKeynotes for Conferences

### **Welcome to Music (WtM) Commercial Licensing Application - Worldwide**

Please tick the licence type that is applicable to your set up.

Email the completed form and we will notify you of your total investment and provide a copy of our terms and conditions. Once you agree to the terms and conditions we will provide an invoice (payable 7 days) for a 12-month licence.

**1. Welcome to Music annual commercial licence**

If you are using Welcome to Music songs and activities as part of your music program in a private business or preschool/school where fees are collected, then you need to have this licence.

OR

**2. Welcome to Music annual commercial site licence**

If you are using Welcome to Music songs, activities or teaching program\* to share with families and/or students in your centre, school or organisation's website or intranet, then you need to have this licence. (\*any song, teaching idea or activity in its entirety, or part thereof)

### **FAQ**

#### **Who needs to have this licence?**

- Private music teachers who run their own music programs, where fees are collected each week.
- Specialist music teachers who run music programs in educational institutions and Early Learning centres where fees are collected from parents.

#### **How do we calculate your commercial licence fee?**

We base this on the number of students you have and the number of WtM songs and activities you are using throughout your classes.

If you use 1-10 songs you pay \$1 per student

If you use 11-20 songs you pay \$1.50 per student

If you use 21 - 30 songs you pay \$1.75 per student

If you use 31 - 40 songs you pay \$2 per student

If you use 41-50 songs you pay \$3 per student

**'Welcome to Music' Susie Davies-Splitter and Phil Splitter**

PO Box 268, East Bentleigh, Vic 3165, Australia

**Phone – 1300 769 803**

Email – [info@welcometomusic.net](mailto:info@welcometomusic.net) Website – [www.welcometomusic.net](http://www.welcometomusic.net)

ABN: 36 300 876 597



Examples:

You are using 6 songs and have 50 students: Licensing fee: \$50

You are using 21 songs and have 75 students: Licensing fee: \$ 131.25

*Please note all dollar amounts shown are in AUD dollars and include GST where applicable.*

**If I add additional songs to my program – do I need to notify you?**

Once you have paid for a licence you can add new songs as long as you then include them in the following year's licence fees.

**What happens if the numbers of my students vary during the year?**

We calculate the royalties due based on the numbers you have when you apply for the licence, so any changes are only taken into account upon renewal.

**Please note:**

- These licences do not entitle you to call yourself a Welcome to Music teacher or your program a Welcome to Music program.

If you have any questions please feel free to contact us at any time.

Please complete the form on the following page and return to us at your convenience via email

Yours in harmony

Susie and Phil

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Full Name:

Email Address:

Business Phone:

Mobile/Cell:

Business / Group Name:

Website (if applicable):

Business address:

Suburb:

City:

Post Code:

Country:

Number of students:

Number of WtM songs/activities:

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