



***Interactive resources**

- *CDs *Teachers' Manuals *Choral Arrangements
- *Professional Development for teachers *Musicals
- *Artist in School Programs and workshops for kids
- *Commissioned Songs *Concerts and Shows

WELCOME TO MUSIC™ LICENSING AGREEMENT –TERMS SHEET

Parties

Welcome to Music (WtM)	PHILLIP SPLITTER AND SUSAN DAVIES-SPLITTER trading as WELCOME TO MUSIC™ (ABN 36 300 876 597)
Address	PO Box 268 East Bentleigh, Victoria 3165, Australia
Email	info@welcometomusic.net
Licensee ("You")	
Address	
Email	

Key Terms

Commencement Date	<i>Insert Date of Agreement after receipt of payment</i>
Term	1 Year
Licensing Fee 2020-21	AUD\$399 (plus GST where applicable, for Australian residents only)
Additional WtM Materials and Fees: -	This includes but is not limited to: all WtM resources such as CDs, books, DVDs, multimedia materials; equipment such as props and instruments; extra teaching modules

Welcome to Music™ Licensed Teacher Training Requirements

WtM Early Childhood (EC) Course (25 hours)	Babies and Tots	5 Hours
	Stage 1 Training (Age 3-8)	10 Hours
	Stage 2 Training (Age 3-8)	10 Hours
ANCOS* accredited Orff Schulwerk Level 1 teacher training course (37 hours) or equivalent	After completing the WtM EC training course, you may be interviewed and, if successful, may be invited to become a WtM Early Childhood Licensed Teacher on the condition that you have successfully completed Orff Level 1 Training (or equivalent) within the last five (5) years, or will complete the training within one (1) year of the date of the interview. *Australian National Council of Orff Schulwerk	
	Orff Level 1 Training (face-to-face)	37 Hours

Welcome to Music Materials

	<p>Module 1 –an introductory eight lesson plan with extensions (that equates to the first term) for each age range 0-3 (Babies and Tots) 3-6 years (Stage 1)</p> <p>Module 2 – a further and extended eight lesson plan with extensions (that equates to the second term) for 3-6 years (Stage 2)</p> <p>Thematic Orff units for 4-8 year olds (Stages 1 & 2)</p> <p>Notation, lyrics and chords to some songs and activities</p> <p>Access to videos of many of the lessons on the WtM YouTube Channel</p> <p>Knowledge about how to extend most activities over many lessons</p> <p>Teaching procedures for all activities</p> <p>Reference to curriculum for all activities</p> <p>Reference to teaching aids and equipment for all activities</p>
Supporting documents include:	<p>Music advocacy</p> <p>Benefits of a music program for children and research</p> <p>Understanding of the curriculum</p> <p>Teaching tips and classroom management</p> <p>How to build teacher confidence</p>

Special Conditions applied to this agreement:	<i>nil</i>
--	------------

Entire Agreement. This Term Sheet must be read alongside the Terms and Conditions which are attached to this Terms Sheet which taken together constitutes a binding Agreement between the parties.

'Welcome to Music' Susie Davies-Splitter and Phil Splitter
 PO Box 268, East Bentleigh, Vic 3165, Australia
Phone – 1300 769 803
 Email – info@welcometomusic.net
 Website – www.welcometomusic.net
 ABN: 36 300 876 597

NOT TO BE CONSIDERED A VALID AND BINDING DOCUMENT UNTIL PAYMENT HAS BEEN RECEIVED AND

<p>Executed for and on behalf of the Licensee by its duly authorised representative:</p> <p>.....</p> <p>Name: Title: Date:</p>	<p>Executed for and on behalf of Welcome to Music by its duly authorised representative:</p> <p>.....</p> <p>Name: Title: Date:</p>
--	--

COMMENCEMENT DATE APPLIED